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September 19, 2013

Re: The Industrial Insulation Group (IIG) and Johns Manville (JM)

To whom it may concern,

On August 7th, 2012 Johns Manville, a Berkshire Hathaway company and global building products manufacturer, announced the purchase of the Industrial Insulation Group, LLC (IIG), a manufacturer of insulation for industrial, commercial and fireproofing applications.

IIG was formed in 2002 as a joint venture between JM and The Calsilite Group. JM previously owned a minority interest in IIG, but now operates the company as a standalone LLC wholly owned by JM. Because of this arrangement IIG owns the intellectual property, technical information that includes test reports and approvals as well as the product names and branding of the IIG products. JM would indirectly own those IIG assets.

IIG's product line complements JM's portfolio of insulation products, allowing JM to offer an even broader continuum of solutions that meet the insulation requirements for any project. IIG manufactures a wide range of insulation products for use in industrial, commercial and fireproofing applications and offers a unique "good, better, best" portfolio of high-temperature insulation, ranging from mineral wool to perlite to calcium silicate. Each product is designed to meet even the most demanding applications.

If you require additional information, please feel free to contact me at 303-978-2153.

Best regards,

A handwritten signature in blue ink, appearing to read "N. Douglass Fast".

N. Douglass Fast
Technical Service Specialist
Industrial Insulation Group